



Gary Hannah, founder, CEO and president

Under Gary Hannah's leadership, Vocantas, a developer of automated outreach solutions, has matured from a concept to a profitable organization with all of its R&D resources located in Canada.

Active in the field of computers and service for more than 25 years, Hannah has specialized in high technology, telecommunications, financial and manufacturing business solutions. His successes range from establishing unique marketing and distribution strategies to resolving a number of strategic planning issues, coupled with extensive channel experience.

Prior to founding Vocantas, Hannah was president and CEO of Internet start-up ThinWEB Technologies. During his tenure, Hannah laid the framework in sales and marketing to enable ThinWEB to pursue an IPO in the U.S. He was also a member of ThinWEB's board as well that of NoTime Wireless, a joint venture company. Before joining ThinWEB, Hannah was vice president at JetForm Corporation in marketing, sales and services, where he was responsible for the Global Partner Program that included OEMs, VARs and distributors worldwide, client relations and channel sales. Hannah has held senior positions as president and founder of Alliance Network Inc., a North American computer services and distribution company and with Crowntek Business Centers (CBCI), where he was part of the executive management team as national manager, director and general manager.

In addition to many years of general management experience, Hannah has been the lead executive on two mergers, JetForm-Delrina and GE Capital-CBCI. A recipient of the Ottawa Business Journals' 2002 Forty under 40, Hannah is vice president of the environment for the Lac Sinclair Lake Association.

Hannah was the former chairman of Ottawa Center for Research and Innovation (OCRI) and past chair of Ottawa Global Marketing (OGM).

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